

Placing an Order...

Contacting us...

- Orders may be placed via phone, fax, mail or email.
- Voice mail, fax, and email are open 24/7.
- We will respond to all messages as soon as possible.

TOLL-FREE **800.888.7337**
 PHONE **616.399.1620**
 FAX **616.399.1652**
 ADDRESS **14731 Baldwin Street**
West Olive, MI 49460-9708
 EMAIL **info@vanspinesnursery.com**
 for updated availability information see our...
 WEBSITE **www.vanspinesnursery.com**

Pricing...

- All catalog prices are F.O.B. West Olive, Michigan, i.e. Catalog Pricing does not include Shipping, Handling or Boxing charges.
 - Shipping is done via UPS or Common Carrier depending upon the order size and delivery location.
- See 'Shipping, Handling & Packaging Costs' under 'Payment Info', and
- Also see 'Special Inspections'.
- Pricing Categories...
 - Most items in this catalog are listed with 3 price categories:
 - 50 for order quantities of 50-450 of one item
 - 500 for order quantities of 500-2,450 of one item
 - 2500 for order quantities of 2500+ of one item
 - Price categories exceptions including Super Husky Transplants, Super Potted Liners, Hybrid Poplars, Ground Covers, Dune Grass, Seed, Tools & Planting Aids will show in the heading above the price lines.
- All prices set forth herein are subject to change without notice

Order Size Requirements...

Plant Volume Minimums...

All plants must be ordered in quantities of 50 per variety and size.

EXCEPTIONS ORDER IN QUANTITIES OF...

Hybrid Poplar	10 per variety & size.
Super Husky™	minimum quantity of 30,
Transplants	10 per variety & size
Tree & Shrub Seed	1 lb./variety, shipped in season.
Planting Aids	no minimum, except some are sold only in multiples, see specific item on page 24.

Dollar Volume Restrictions~All Orders...

- June 1 to March 4, 2006 Delivery Dates...**
Orders meeting plant minimums above. Prior booking may be required for delivery before Sept. 1, 2005.
- March 6 to April 22, 2006, due to the heavy volume at this time...**
Plant quantity minimums and a \$500 order minimum apply.
- April 24 to May 27, 2006...**
Orders meeting plant minimums above.

Product Code...

All catalog items are identified by a computerized product code. Please utilize this code when ordering.

Availability and Substitutions...

Catalog listings are based on crop estimates of sizes & quantities at catalog press time. Actual gradeouts may affect final availability. If the size ordered is not available at the time of shipping, Vans Pines Nursery, Inc. reserves the right to make substitutions of the same variety in the next available size, with the final billing made on the actual size shipped. **Substitutions will be made automatically unless express instructions are given not to substitute.**

Special Inspections...

Agricultural regulations and local quarantines may require special handling and paperwork. If special handling such as washing of the roots is required, a 5% handling fee will be charged. All foreign orders require a Federal Inspection and Phytosanitary Certificate for which a \$60 processing fee will be assessed.

Special Discounts

Early Bird Discount:

Vans Pines Nursery, Inc. allows a 10% Discount* for all orders placed from June 15 until November 1, 2005. Plants can be reserved for Fall 2005 or Spring 2006 delivery, and payment must be received within the time frame in the Payment Information section below. *Early Bird Discount is valid on plant stock only, and can not be combined with any other discount. Super Potted Liners, Tree/Shrub Seed and Planting Aids are excluded.

Grower Agreements:

For prices and information on grower agreements for a/g® Jiffy® Plugs and other plants, please contact **Gary Van Slooten at 616-399-1620.**

Payment Information

ABSOLUTELY NO C.O.D. SHIPMENTS!
ALL PAYMENTS IN U.S. DOLLARS ONLY.

Payment Methods:

- All orders must be prepaid in **U.S. DOLLARS** by Cash, Check, MasterCard or Visa at the time the order is placed UNLESS NET 30 Day Terms exist at the time.

Terms will not be given to accounts pending NET 30 approval.

- Checks should be made payable to: **Vans Pines Nursery, Inc.**

Payment Arrangements:

Orders under \$500...

All orders under \$500 require full payment at the time order is placed, including NET 30 Day Term accounts, unless prior arrangements are made.

Orders over \$500...

Deposit...

All orders over \$500 require a 25% Deposit at the time order is placed, including NET 30 Day Term accounts.

Balance...

THE BALANCE OF YOUR PAYMENT MUST BE RECEIVED 6 WEEKS PRIOR TO THE BEGINNING OF YOUR SHIP WEEK/PICK UP DATE. *

LATE PAYMENTS WILL DELAY SHIPMENTS!

*NET 30 Accounts are excluded from this requirement.

Shipping, Handling & Packaging Charges...

- All plants must be boxed.

On Shipped Orders...

Deciduous Seedlings, Husky Transplants, Jumbo Husky Transplants, Ground Covers, Dune Grass, and Planting Aids (except Planting Bar) add 20% of order total

Planting Bars add \$8 each

ALL a/g Jiffy Plugs (1 & 2 yr. & Plug-in-Plugs) add 25% of order total

Super Husky Transplants add 25% of order total

Based on Common Carrier Delivery in Bulk Delivery Boxes. An upcharge of \$5.00 per every 10 plants will be charged for orders requiring smaller boxes.

Super Potted Liners Common Carrier... \$1.75 per pot

Seed \$5.50 for the 1st pound, each add'l. lb. add 75¢

On Pickup Orders...

Deciduous Seedlings, Husky & Jumbo Husky Transplants, Super Potted Liners, Ground Covers, Dune Grass, Planting Aids (except Planting Bar) add 5% of order total

Planting Bars add \$5 each

ALL a/g Jiffy Plugs (1 & 2 yr. & Plug-in-Plugs) add 10% of order total

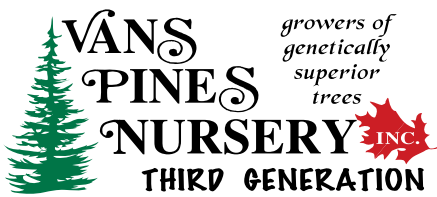
Super Husky Transplants **in bulk bins** add 10% of order total

Super Husky Transplants **in individual boxes** add 15% of order total

- Any orders not picked up on the scheduled pickup date WILL be assessed a storage fee of 25%.

10% EARLY BIRD DISCOUNT FOR ORDERS FROM THIS CATALOG RECEIVED PRIOR TO NOV. 1, 2005 EXCLUDING SUPER POTTED LINERS, SEED AND PLANTING AIDS.

Address 14731 Baldwin Street
 West Olive, MI 49460-9708
Orders 1.800.888.7337
 Information 616.399.1620
 Fax 616.399.1652
 email info@vanspinesnursery.com
 Fax, Voice Mail & Email Open 24 Hours



Order Number
 ASSIGNED BY VANS PINES _____
Order Date _____
Customer #
 FROM ADDRESS LABEL _____
Purchase Order #
 IF REQUIRED _____
REQUESTED SHIP WEEK
 _____ MONTH _____ DAY _____ YEAR

SOLD TO...

COMPANY NAME _____
 CONTACT NAME _____
 ADDRESS _____
 CITY / STATE _____ ZIP _____

CONTACTING YOU...

OFFICE (_____) _____ FAX (_____) _____
 HOME (_____) _____ OTHER (_____) _____
 EMAIL _____

SHIP TO (if different than sold to address above)...

COMPANY NAME _____
 CONTACT NAME _____
 ADDRESS _____
 CITY / STATE _____ ZIP _____

OFFICE (_____) _____ FAX (_____) _____
 HOME (_____) _____ OTHER (_____) _____
 EMAIL _____

PLEASE CHECK APPLICABLE CUSTOMER CATEGORIES, THANKS!

- Nursery Grower Landscaper Government & Universities SWCD
 Individual/Hobbyist Garden Center Christmas Tree Grower
 Never ordered from Vans Pines before Other _____

PRODUCT CODE	DESCRIPTION	QUANTITY	UNIT PRICE	AMOUNT
MPPMS	Do you need a Pottiputki Planting Tube?			
MPBMS00	Vans Planting Bar		\$24.95	
MTGMS00	Vans Tree-Gro Fertilizer Tablets			

SUBSTITUTIONS: if the plant size ordered is not available, we will substitute the same variety in the next available size, unless you advise us otherwise. No substitutions.

PAYMENT OPTIONS: Complete information under 'PAYMENT INFORMATION' on facing page.

- Entire Order Amount by** Check MasterCard Visa
 or 25% DEPOSIT BY Check MasterCard Visa
and... BALANCE BY Check* MasterCard** Visa**
***DUE 6 WEEKS PRIOR TO SHIPPING OR PICKUP DATE.**
****CHARGED PRIOR TO SHIPPING OR PICKUP.**

NAME OF CARD HOLDER _____ ZIP CODE OF CARD HOLDER _____
 PURCHASER'S SIGNATURE _____ EXPIRATION DATE _____
 PLEASE FILL IN CARD NUMBER BELOW.

1 ALL PAYMENTS IN U.S. DOLLARS ONLY. Make checks payable to: Vans Pines Nursery, Inc.
2 FULL PAYMENT ON ORDERS OF \$500 OR LESS INCLUDING NET 30 DAY ACCOUNTS.
3 BALANCE IS DUE 6 WEEKS PRIOR to the beginning of your scheduled ship week or pickup date.

If shipment other than UPS is desired, please advise us.

DUE TO VARIED WEATHER & DIGGING CONDITIONS, WE CAN NOT GUARANTEE ARRIVAL DATE!

See 'SHIPPING & PICKUP INFORMATION' on facing page for complete information.

EXEMPTION CERTIFICATE

FOR MICHIGAN SALES & USE TAX
 The undersigned purchaser being fully informed concerning the Michigan Sales and Use Tax Acts and their Rules and Regulations, hereby claims to be legally entitled to exemption from such taxes on all purchases from Vans Pines Nursery, Inc. unless otherwise specified by reason of one or more of the classifications listed below:
 Resale License # _____
 Educational Institution Industrial Processing
 Federal, State, Cities, etc. Agricultural Processing
 Church, Hospital, Non-Profit Organization

The undersigned further agrees to reimburse the seller for any deficiencies imposed by the State for violation of such rules and regulations. This certificate shall be considered part of each order unless otherwise specified and shall remain in force until revoked in writing.

SIGNATURE

DISCLAIMER Vans Pines Nursery, Inc. makes no warranty of merchantability of its stock or other products, or of their fitness for any particular purpose, and makes no other warranties, express or implied. This sale transaction is strictly on an 'as is' basis. In no event shall Vans Pines Nursery, Inc. be liable for any direct, indirect, special, incidental or consequential damages (including, but not by way of limitations, economic losses and lost profits) incurred or claimed by the customer. This Disclaimer shall be interpreted solely with reference to the laws of the State of Michigan.

PRODUCT TOTAL

Add Shipping & Handling... Min. \$5	+	
Add 6% Michigan Sales Tax Michigan Residents Only	+	
Early Bird Discount. Deduct 10% of PRODUCT TOTAL. Exp. 11-1-05.	-	
Add Special Inspection/ Documents Fee	+	
Add, Insured Delivery	+\$	1.00

FOR INFORMATION ON FEES AND DISCOUNTS SEE FACING PAGE.

GRAND TOTAL 1
 Less Deposit with Order 2
Balance Due 3